



Annual Highlights 2020-2021

Small Business Centre

Belleville | Hastings County | Lennox & Addington | Prince Edward County | Quinte West

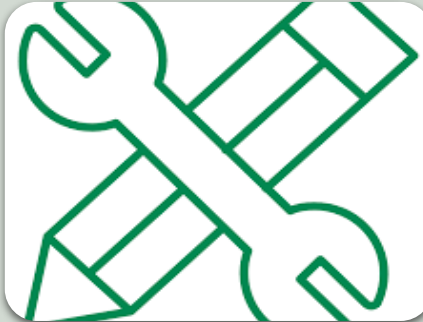




2020-2021 Highlights



Business Advisory Services



Non-Loan
Businesses
Assisted

68

Job Impact

86



Counselling
(Non-Loan)

484



Workshops
Co-Hosted

SBC - 43

Loyalist – 11

Total 54

Attendees 1,755



Rural Innovation Initiative



\$650,000 Grants



\$1,147,475 Leverages



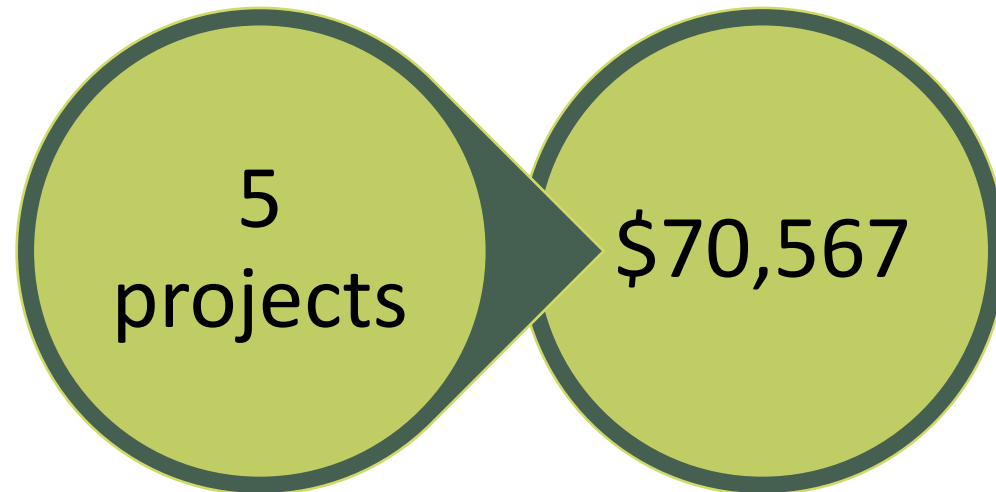
12 Businesses Supported



129 Job Impact



Community Economic Development Projects



- Physician Recruitment – Trenton Memorial Hospital
- Heart and Home – Regional Quinte Hospice
- VON – Nurse and PSW Recruitment and Retention
- Stirling-Rawdon – Rotary Park expansion
- QEDC – Quinte Technology Adoption Program



Investment Fund Impact



Disbursed
17 Loans
\$1,527,000
Leverage
\$6,401,200



Job Impact
85
Counselling
Loan Clients
275



YTD
927 Loans
\$40,400,188
\$53,642,735
Leverage



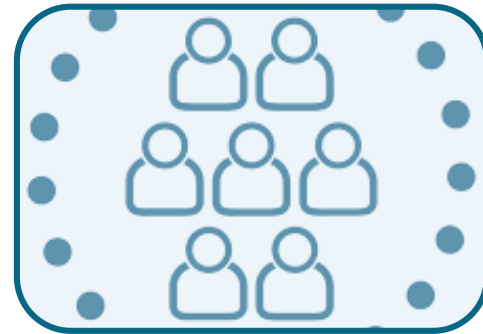
(COVID-19)



**REGIONAL RELIEF
AND RECOVERY FUND**
COMMUNITY FUTURES
SUPPORTING RURAL COMMUNITIES



51 Businesses
Supported



126 Jobs
Impacted



\$2,394,888
RRRF Disbursed



\$522,500 Non-
Repayable



(COVID-19)



**REGIONAL RELIEF
AND RECOVERY FUND**
COMMUNITY FUTURES
SUPPORTING RURAL COMMUNITIES

60 Ontario Community Futures

- 2,876 RRRF Loans
- \$116,703,892
- 8,446 Job Impact

Trenval additional \$525,000 April 1-June 30/21

Total local RRRF investment \$2,919,888



Sponsored by:



CONTEST DETAILS

BizQuest Quinte is a brand new video contest for locally-owned businesses located in Belleville, Quinte West, Stirling-Rawdon, Tyendinaga Township, Tyendinaga MBQ and Deseronto.

This online platform will showcase businesses in three categories:

- ★ START (Business in operation 6 – 24 months)
- ★ GROW (Business in operation 25 months – 5 years)
- ★ THRIVE (Business in operation 5+ years)

- ★ Trenval Business Development Corporation: \$1,250 cash
- ★ PostMedia: Advertising package (Belleville Intelligencer, Trentonian, Community Press, and Picton County)
- ★ ShopBayOfQuinte.ca: membership (6 months)
- ★ David Chatten Law: One Basic Single or Couples Will
- ★ Mr Print: business cards, banner, quinte coupons
- ★ Prime Focus Productions – Marketing Assessment (Start winner), Micro Montage Video Production Package (Grow winner), Marketing Assessment (Thrive winner)
- ★ Wilkinson & Co LLP and Wilkinson Financial Services: one free hour consultation with a CPA from the accounting firm or one free hour consultation with a CFP from the financial services firm
- ★ Lot48 Film Co: Smart Phone video training
- ★ Quinte West Chamber of Commerce: boardroom rental, advertising, business directory
- ★ Belleville Chamber of Commerce – Advertisement in ChamberChat
- ★ Quinte Photo Studio: headshot portrait



12

Prize Partners

29

Entries

21

Volunteers

2,585

Public Votes

3

Winners

BIZQUEST QUINTE VIDEO CONTEST CONGRATULATIONS TO THE WINNERS!



START

**THE GRIND AND VINE
TAYLOR RUSSETT**

GROW

**THE LITTLE FRENCH OWL
SARAH MICHIELSEN**

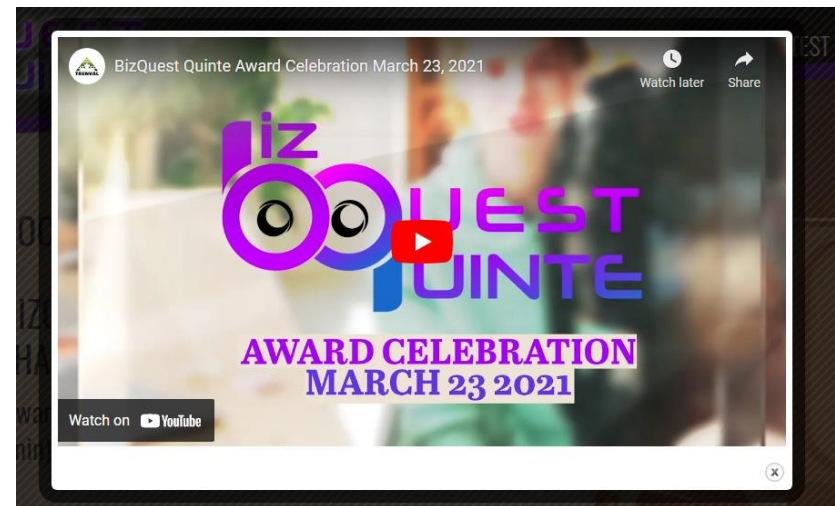


THRIVE

**BATA MAPLES
SUGARBUSH**



FRANK HAVEMAN



Next contest
to begin
January 2022!

bizquestquinte.ca



Small Business Centre

Belleville | Hastings County | Lennox & Addington | Prince Edward County | Quinte West



A Natural Attraction



Funding Partners



CORE SERVICES



296
Consultations



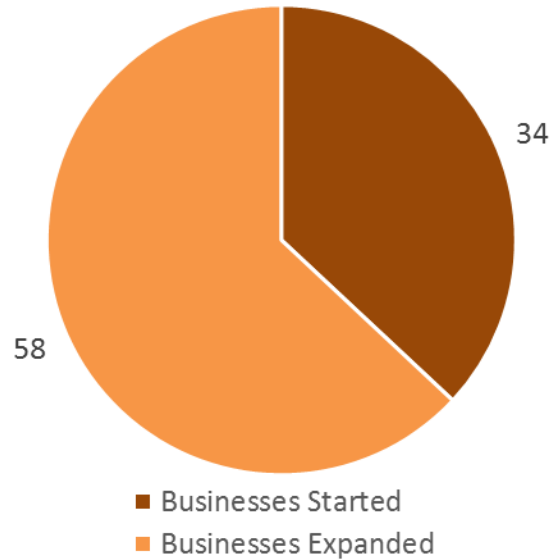
37 Jobs
Created



400+
Referrals

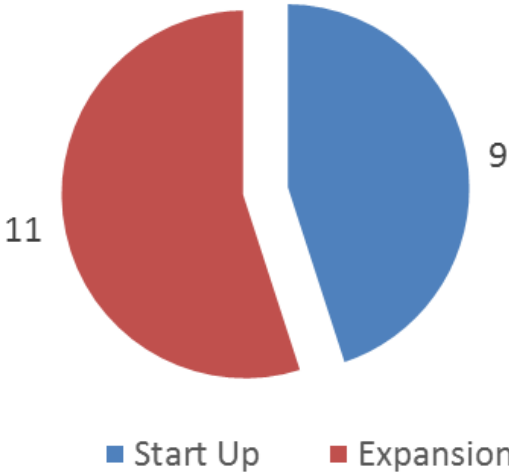


1,997
Inquiries



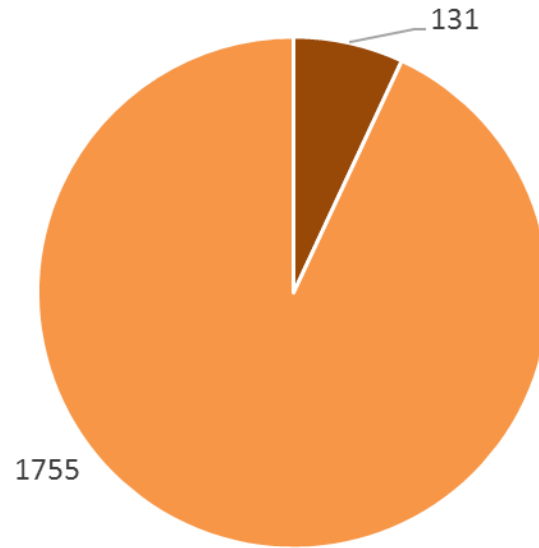


Starter Company Plus
Grant Dollars Allocated \$82,300





Workshops & Events



- Total Attendees - 3 Event's
- Total Attendees - 36 Workshop's

MISSED SOME OF OUR WEBINARS. NO WORRIES
CHECK OUR YOUTUBE CHANNEL FOR OUR RECORDED WEBINARS

SBC RECORDED WEBINARS



Creating a Positive Online Image/Brand
Presented by Matt Richardson
September 21st
10:00 AM - 11:30 AM

Making Your Customer Feel Safe
Presented by WSPS
September 24th
10:00 AM - 11:00 AM

Fostering Strategic Alliances
Discussion panel featuring reps from private and public sectors, small businesses and marketing
September 28th
10:00 AM - 11:00 AM

The New E-commerce Paradigm
Presented by Zack Talsma
October 1st
10:00 AM - 11:30 AM

SPONSORED BY
BAY OF QUINTE

TOURISM BUSINESS TUNEUP

ON THE ROAD TO RECOVERY

Small Business Centre

EMAIL MARKETING

JULY 29, 2021
1:30 TO 2:30 PM

PRESENTED BY: *Simple Path*

Small Business Centre

Learn How to Start up a Small Business

Do you have a business idea?
Do you want to be your own boss?
Do you know what the process is to get started?



Let's make your business more accessible!

ENABLING ACCESSIBILITY FUND (EAF)

Up to \$10,000 Grant

Businesses eligible:

- Not-for-profit (maximum 99 full time employees)
- For profit business
- Municipality
- Indigenous organization

For more information and to apply please call Brianna, Youth Accessibility Leader at 613-961-0590 or email brianna@smallbusinessctr.com


 Employment and Social Development / Emploi et Développement social



	Applications	Successful	Grants Issued
2019	12	9	\$ 90,000
2020	36	22	\$172,385
Total	48	31	\$262,385

A large, semi-transparent graphic of a maple leaf in shades of orange, yellow, and red, centered on the slide. The leaf is set against a light blue diamond-shaped background.

Recognition of Retiring Directors



Recognition of Retiring Directors



Liz Knuude
2015-2021



Robin Pilon
2015-2021

A large, semi-transparent graphic of a maple leaf in shades of orange, yellow, and red, centered on the page. The leaf is set against a white diamond-shaped background that is slightly tilted.

Board of Directors 2021~2022



New Board Members

First meeting September 29



Michael Beeston



Amy Harder



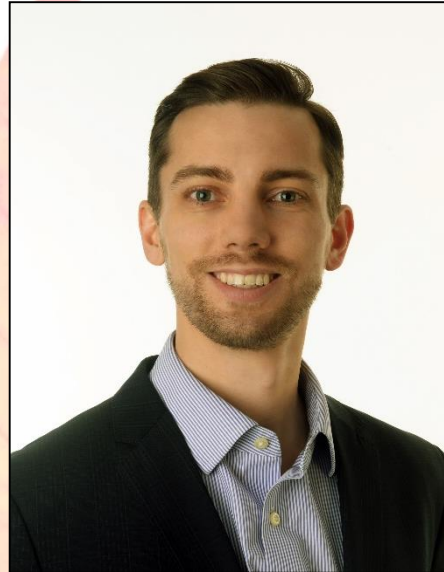
Sean McKillop



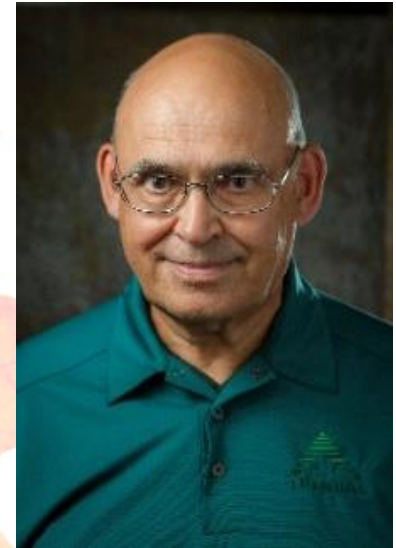
Appointment of Officers



Joanna March
Chair



Matthew Page
Vice Chair



Chris Frazer
Sec/Treasurer



2020-2021 Impact	Loans	Grants	Leverage	Business Assisted	Job Impact
CFP	1,527,000		6,401,200	17	85
RRRF	2,394,888	-	-	51	126
RIIEO	-	650,000	1,147,475	12	129
CED		70,567	665,567	5	
Advisory	-	-	-	68	86
Trenval	3,921,888	720,567	8,214,242	153	426
SBC Core	-	-	-	296	37
Starter Plus	-	82,300		20	20
Summer Company			-		
Virtual Service Advisor		32,000	-	35	35
EAF	-	172,385	-	22	-
SBC	-	286,685	-	373	92
Total	3,921,888	1,007,252	8,214,242	526	518